

Ferhat ESEN

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- Currently, an **Energy&Finance Specialist** in Middle East North Africa ENERGY Team of the **World Bank**
- Was responsible for Energy & Infrastructure lending-equity operations, technical assistance, policy-related assignments and relationship management outreach with private and state-owned companies, public authorities and NGOs within **EBRD** in London headquarters and Baku as **Senior Analyst** and **Associate Banker**.
- Gained hands-on **Field Experience** (3 years) in Albania, Azerbaijan, Bulgaria, Georgia and Uzbekistan as a part of Natural Resources (Oil&Gas, Chemicals, Mining) and South Eastern Europe, Caucasus and Central Asia (SEECCA) Teams of EBRD.
- Educational Background in **International Economics, Finance and Energy-Infrastructure**: Marmara University **BSc**, University of Sorbonne **MA** and **PhD**.
- Strong **familiarity** with regional, 'doing-business', communication and cultural specifics of different regions and sectors in the world.

WORK EXPERIENCE

Currently Middle East North Africa, Energy & Transport, **WORLD BANK, Washington DC**

Energy Finance Specialist

Countries of operations: Egypt, Tunisia, Yemen and Malta

2004 - 2008 European Bank for Reconstruction and Development (EBRD) London & Baku

Senior Analyst & Associate Banker

Natural Resources (Oil-Gas-Chemicals-Mining) and South Eastern Europe-Caucasus-Central Asia (SEECCA) Teams

Merit: "2008 EBRD Environment & Social Responsibility Award" with ShahDeniz Gas Field Project given works and achievements with BP and SOCAR

2003 – 2004 BNP PARIBAS Corporate & Investment Banking, Paris

Analyst in Energy & Infrastructure Product Development and Project Finance Teams

2002 – 2003 FRENCH PETROLEUM INSTITUTE – IFP, Paris

Research Assistant in Department of Economics, Finance & Management

EDUCATION - TRAININGS

2003 - Ph.D. International Economics: Transition – Energy – Finance **SORBONNE UNIVERSITY, Paris** - "Excellency Fellowship" of Ministry of Foreign Affairs of the French Government

2004-2005 EBRD Investment Banking Training Program, **EBRD HQ, London**

March-June 2003 Energy Economics, Finance & Management, **FRENCH PETROLEUM SCHOOL, Paris** - *Certificate and Training Program*

2001-2002 MA. International Economics: Transition and Energy, **SORBONNE UNIVERSITY, Paris**

1996-2000 Baccalaureate degree in Political Sciences & Public Management, **MARMARA UNIVERSITY (Istanbul) – PARIS POLITICAL SCIENCES INSTITUTE (Paris)**

LANGUAGES

English, French, Azeri (Fluent: Good working, writing, speaking knowledge);

Russian (intermediate: Courses sponsored by EBRD; 2006-2008);

Spanish (intermediate: Diploma from Salamanca Language School in Salamanca–Spain and at Marmara University/Istanbul);

Turkish (Native and familiarity with Central Asian **Turkic** dialects)

PUBLICATIONS

- 2007** “What is the most critical factor for Cross-border oil pipelines – Economics or Politics? The Case of the Caspian Basin”, Gael Raballand (World Bank), Ferhat Esen, Asia-Europe Journal, Vol 4, Number 4, Asia-Europe Foundation (English)
- “Oil Revenue Management and Dutch Disease in Azerbaijan” Dunya Daily Journal, September 2006 (Turkish)
- 2005** “Oil Export Trends in Azerbaijan”, Article and Presentation, Azerbaijan State University Press, Pages 76-83 (English)
- 2003** “Institutional development and oil rent-fund management in Kazakhstan-Vietnam”, Article and Presentation, Ferhat Esen, Gael Raballand (WB), Asian Network: www.reseau-asie.com (French)
- “New issues for petroleum economics in Africa”, J.P. Favennec, Toni Cavatorta, Ferhat Esen, African Politics, Revue Politique africaine. [Polit. afr.] , 2003, vol. 89 (French & Spanish)
- “CIS oil export issues and supply security”, Draft Paper, BNP Paribas (English)
- 2002** “Geo-economics and Energy”, Draft Paper, French Petroleum Institute (English & French)
- 2001** “Liberalisation of Energy Markets in Turkey”, Article and Presentation, European University Institute, (English & French) www.iue.it/RSCAS